# PRESENTATION SKILLS

#### **Overview**

Introduction to Military Briefings

Types of Briefings

Fundamentals of Speaking

## Introduction to Military Briefings

Purpose

Presentations

- Formal
- Informal

#### **Types of Briefings**

Information Briefing

Decision Briefing

Advocacy Briefing

- Overcome Nervousness
  - Preparation
  - Confidence

- Establish Eye Contact
  - Initial Remarks
  - Be Deliberate

- Speaker Appearance
  - Proper Dress
  - Good Posture
  - Facial Expressions
  - Gestures

Visual Aids

- Voice
  - Quality
  - Pitch
  - Volume
  - Rate of Speech

- Speech Delivery
  - Word Choice
  - Sentence Formation
  - Pauses
  - Filler Words
  - Enunciation and Pronunciation
  - Length

- Introduction
  - Introduce Self an Topic
  - Give Credentials
  - Relevant Attention Step
- Purpose Clearly stated propose and explained relevance to the audience
- Overview
  - Presented Controlling Ideas clearly and logically

- Focus
  - Clear simple statement of controlling ideas and major parts.
  - Information enhanced purpose
- Relevance Information was valuable to the audience
- Analysis
  - Developed major parts, used wide variety of supporting data that sufficiently detailed major parts

- Sequence Followed overview and contributed to analysis and understanding of topic
- Transitions Related previous point to next major point
- Eye Contact Maintained eye contact with audience
- Movements and Gestures Movements and facial expressions improved the presentation by emphasizing major points

- Voice Used voice inflection to emphasize important points
- Word Use Explained new terms, did not use acronyms, used inclusionary language
- Visual Aids
  - Presentation
  - Books
  - Video Tape (up to 2 min)

- Summary Reemphasize controlling ideas, do not introduce new material
- Closure Closing statement relevant to the topic such as a passage from a book or a quote
- Time
  - Optimum time for presentation is 12:30 to 13:30.
  - Failing (NO-GO) over 15 min or less than 11 min

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